

# Toyota Financial Services (South Africa) Limited

(Registration Number 1982/010082/06)
(Incorporated with limited liability in the Republic of South Africa)

# Unconditionally and irrevocably guaranteed by

#### Toyota Motor Finance (Netherlands) B.V.

(Incorporated in the Netherlands with limited liability under registration number 33194984)

# Issue of ZAR509,000,000 Senior Unsecured Floating Rate Notes due 20 March 2024

# Under its ZAR7,000,000,000 Domestic Medium Term Note Programme

This Applicable Pricing Supplement must be read in conjunction with the Programme Memorandum, dated 23 August 2013, prepared by Toyota Financial Services (South Africa) Limited in connection with the Toyota Financial Services (South Africa) Limited ZAR7,000,000,000 Domestic Medium Term Note Programme, as amended and/or supplemented from time to time (the **Programme Memorandum**).

Any capitalised terms not defined in this Applicable Pricing Supplement shall have the meanings ascribed to them in the section of the Programme Memorandum headed "Terms and Conditions of the Notes".

This document constitutes the Applicable Pricing Supplement relating to the issue of Notes described herein. The Notes described herein are issued on and subject to the Terms and Conditions as amended and/or supplemented by the Terms and Conditions contained in this Applicable Pricing Supplement. To the extent that there is any conflict or inconsistency between the contents of this Applicable Pricing Supplement and the Programme Memorandum, the provisions of this Applicable Pricing Supplement shall prevail.

#### **PARTIES**

1.	Issuer	Toyota Financial Services (South Africa) Limited	
2.	Guarantor	Toyota Motor Finance (Netherlands) B.V.	
3.	Dealer	Investec Bank Limited, acting through its Corporate and Institutional Banking division	
4.	Managers	N/A	
5.	Debt Sponsor	FirstRand Bank Limited, acting through its Rand Merchant Bank division	
6.	Paying Agent	FirstRand Bank Limited, acting through its Rand Merchant Bank division	
	Specified Office	14th Floor, 1 Merchant Place, Cnr Fredman Drive and Rivonia Road, Sandton, 2196, South Africa	

FirstRand Bank Limited, acting through its Calculation Agent Rand Merchant Bank division 14th Floor, 1 Merchant Place, Cnr Fredman Specified Office Drive and Rivonia Road, Sandton, 2196, South Africa FirstRand Bank Limited, acting through its 8. Transfer Agent Rand Merchant Bank division 14th Floor, 1 Merchant Place, Cnr Fredman Specified Office Drive and Rivonia Road, Sandton, 2196, South Africa FirstRand Bank Limited, acting through its 9. Settlement Agent Rand Merchant Bank division 14th Floor, 1 Merchant Place, Cnr Fredman Specified Office Drive and Rivonia Road, Sandton, 2196, South Africa FirstRand Bank Limited, acting through its 10. Issuer Agent Rand Merchant Bank division 14th Floor, 1 Merchant Place, Cnr Fredman Specified Office Drive and Rivonia Road, Sandton, 2196, South Africa PROVISIONS RELATING TO THE NOTES Senior, Unsecured 11. Status of Notes 159 12. Series Number 13. Tranche Number 1 14. Aggregate Nominal Amount: ZAR509,000,000 Series (a) (b) Tranche ZAR509,000,000 Interest bearing 15. Interest 16. Interest Payment Basis Floating Rate 17. Automatic/Optional Conversion from one N/A Interest/Redemption/Payment **Basis** another The Notes in this Tranche are listed 18. Form of Notes registered notes 20 March 2019 19. Issue Date ZAR1,000,000 20. Nominal Amount per Note ZAR1,000,000 21. Specified Denomination 22. Specified Currency ZAR 100% 23. Issue Price 24. Interest Commencement Date 20 March 2019 20 March 2024 25. Maturity Date 26. Applicable Business Day Convention Following Business Day

27. Definition of Business Day (if different from that set out in Condition 1 (*Interpretation*)

N/A

28. Final Redemption Amount

100% of the Aggregate Nominal Amount

29. Last Day to Register

By 17h00 on 9 June, 9 September, 9 December and 9 March or if such day is not a Business Day, the Business Day before each Books Closed Period in each year until the Maturity Date

30. Books Closed Period(s)

The Register will be closed from 10 June to 19 June, 10 September to 19 September, 10 December to 19 December and 10 March to 19 March (all dates inclusive) in each year until the Maturity Date

31. Default Rate

N/A

32. FIXED RATE NOTES

N/A

33. FLOATING RATE NOTES

(a) Interest Payment Date(s)

20 June, 20 September, 20 December and 20 March of each year until the Maturity Date or, if such day is not a Business Day, the Business Day on which interest will be paid, as determined in accordance with the Applicable Business Day Convention (as specified in this Applicable Pricing Supplement) with the first Floating Interest Payment Date being 20 June 2019, or, if such day is not a Business Day, the Business Day on which interest will be paid, as determined in accordance with the Applicable Business Day Convention

(b) Interest Period(s)

From and including the applicable Floating Interest Payment Date and ending on but excluding the following Floating Interest Payment Date, the first Interest Period commencing on the Interest Commencement Date and ending the day before the next Floating Interest Payment Date (each Floating Interest Payment Date as adjusted in accordance with the Applicable Business Day Convention, as specified in this Applicable Pricing Supplement)

(c) Minimum Rate of Interest

N/A

(d) Maximum Rate of Interest

N/A

(e) Other terms relating to the method of calculating interest (e.g.: Day Count Fraction, rounding up provision)

N/A

34. Manner in which the Rate of Interest is to be determined

Screen Rate Determination (Reference Rate plus Margin)

115 basis points, to be added to the 35. Margin Reference Rate 36. If ISDA Determination N/A 37. If Screen Rate Determination: 3-Month-ZAR-JIBAR Reference Rate (including relevant period by reference to which the Rate of Interest is to be calculated) 20 June, 20 September, 20 December and 20 Interest Rate Determination Date(s) (b) March of each year until the Maturity Date, with the first Interest Rate Determination Date being 14 March 2019 Reuters page SAFEY code 01209 or any Relevant Screen Page and Reference (c) successor page Code 38. If Rate of Interest to be calculated otherwise N/A than by ISDA Determination or Screen Rate Determination, insert basis for determining Rate of Interest/Margin/ Fallback provisions FirstRand Bank Limited, acting through its 39. Calculation Agent responsible for Rand Merchant Bank division calculating amount of principal and interest 40. ZERO COUPON NOTES N/A N/A 41. PARTLY PAID NOTES N/A 42. INSTALMENT NOTES 43. MIXED RATE NOTES N/A N/A 44. INDEX-LINKED NOTES N/A 45. DUAL CURRENCY NOTES N/A 46. EXCHANGEABLE NOTES 47. OTHER NOTES N/A PROVISIONS REGARDING REDEMPTION/MATURITY No 48. Redemption at the option of the Issuer 49. Redemption at the Option of the Senior No Noteholders Yes 50. Redemption in the event of a Change of Control at the election of Noteholders pursuant to Condition 11.5 (Redemption in the event of a Change of Control) or any other terms applicable to a Change of Control Event. 51. Redemption in the event of a failure to maintain Yes JSE Listing or Rating at the election of Noteholders pursuant to Condition 11.6 (Redemption in the event of a failure to maintain JSE Listing or Rating). No 52. Early Redemption Amount(s) payable on redemption for taxation reasons other than the reasons pursuant to Condition 11.2

(Redemption for Tax Reasons) or due to an Event of Default (if required) pursuant to Condition 11.7 (Early Redemption Amounts).

#### **GENERAL**

53.	Financial Exchange	Interest Rate Market of the JSE Limited
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54. Additional selling restrictions N/A

55. ISIN No. ZAG000157702

56. Bond Code TF\$159

57. Stabilising manager N/A

58. Provisions relating to stabilisation N/A

59. Method of distribution Dutch Auction

60. Credit Rating assigned to -the Programme Moody's Global Scale Rating of (P)A1 and

National Scale Rating of Aaa.za as at 27 March 2018, reviewed from time to time

61. Credit Rating assigned to the Guarantor Moody's Aa3 as at 27 March 2018 to be

reviewed from time to time

62. Applicable Rating Agency Moody's Investors Services Limited (in

respect of the Issuer and the Guarantor)

63. Governing law (if the laws of South Africa N/A

are not applicable)

64. Other provisions N/A

# DISCLOSURE REQUIREMENTS IN TERMS OF PARAGRAPH 3(5) OF THE COMMERCIAL PAPER REGULATIONS IN RELATION TO THIS ISSUE OF NOTES

# 65. Paragraph 3(5)(a)

The "ultimate borrower" (as defined in the Commercial Paper Regulations) is the Issuer.

#### 66. Paragraph 3(5)(b)

The Issuer is a going concern and can in all circumstances be reasonably expected to meet its commitments under the Notes.

#### 67. Paragraph 3(5)(c)

The auditor of the Issuer is Deloitte and Touche.

#### 68. <u>Paragraph 3(5)(d)</u>

As at the date of this issue:

- (i) the Issuer has issued ZAR6,551,000,000 (exclusive of this issue) of Commercial Paper (as defined in the Commercial Paper Regulations) and has not exceeded the authorised Programme Amount; and
- (ii) the Issuer estimates that it will issue up to ZAR600,000,000 of Commercial Paper (exclusive of this issue) during the current financial year, ending 31 March 2019

#### 69. Paragraph 3(5)(e)

All information that may reasonably be necessary to enable the investor to ascertain the nature of the financial and commercial risk of its investment in the Notes is contained in the Programme Memorandum and the Applicable Pricing Supplement.

## 70. Paragraph 3(5)(f)

There has been no material adverse change in the Issuer's financial position since the date of its last audited financial statements.

# 71. Paragraph 3(5)(g)

The Notes issued will be listed.

#### 72. Paragraph 3(5)(h)

The funds to be raised through the issue of the Notes are to be used by the Issuer for its general corporate purposes,

### 73. Paragraph 3(5)(i)

The obligations of the Issuer in respect of the Notes are guaranteed by Toyota Motor Finance (Netherlands) B.V. but are otherwise unsecured.

# 74. Paragraph 3(5)(i)

Deloitte and Touche, the statutory auditors of the Issuer, have confirmed that their review did not reveal anything which indicates that this issue of Notes issued under the Programme will not comply in all respects with the relevant provisions of the Commercial Paper Regulations.

#### Responsibility:

The Issuer certifies that to the best of its knowledge and belief there are no facts that have been omitted from the Programme Memorandum or this Applicable Pricing Supplement which would make any statement false or misleading and that all reasonable enquiries to ascertain such facts have been made as well as that the Programme Memorandum together with this Applicable Pricing Supplement contain all information required by law and the Debt Listings Requirements of the JSE. The Issuer accepts full responsibility for the accuracy of the information contained in the Programme Memorandum, this Applicable Pricing Supplement, the annual financial statements and the annual reports of the Issuer and any amendments or supplements to the aforementioned documents, except as otherwise stated therein.

The JSE takes no responsibility for the contents of the Programme Memorandum read with this Applicable Pricing Supplement, the annual reports, which include the annual financial statements of the Issuer, and any amendments or supplements to the aforementioned documents. The JSE makes no representation as to the accuracy or completeness of the Programme Memorandum read with this Applicable Pricing Supplement, the annual reports, which include the annual financial statements of the Issuer and any amendments or supplements to the aforementioned documents and expressly disclaims any liability for any loss arising from or in reliance upon the whole or any part of the aforementioned documents. The JSE's approval of the registration of this Programme Memorandum and listing of the Notes is not to be taken in any way as an indication of the merits of the Issuer or of the Notes and that, to the extent permitted by law, the JSE will not be liable for any claim whatsoever. As at the date of this Applicable Pricing Supplement, the Issuer confirms that the authorised Programme Amount of ZAR7,000,000,000 has not been exceeded.

Application is hereby made to list this issue of Notes on 20 March 2019.

SIGNED at Sandton on this	18	day of March 2019.

For and on behalf of TOYOTA FINANCIAL SERVICES (SOUTH AFRICA) LIMITED

Name: Marius Burger Capacity: Director Who warrants his authority hereto

Name: Thabo Manaka Capacity: Director

Who warrants his authority hereto

